



DIVISION DIRECTOR'S REPORT FOR DISTRICT COUNCIL – SEPT 2023

Submitted by	Lebogang Mogolane
Division	H

Health in the Division

	Base	Target
Member Payment	18	23
Paid Clubs	18	23
Distinguished Clubs		23
New Clubs	0	5
Lost Clubs	0	0

Club Quality: Are there any clubs that appear to be healthy from the statistics but that are at risk/unhealthy? What plans are in place to address this?
 Do your clubs have DCP plans in place and how confident are you that they will achieve these?
 Do clubs have healthy meeting attendance? Are clubs actively using the Toastmasters educational programme – Pathways and the legacy programme?

Club Growth: What new clubs have started already in your division? Which club/s do you intend on starting in you Division? Do you have a demonstration meeting date set? Once again, please be specific with dates, role players and next steps.

Club Support: Provide a view on the status of clubs under rescue (12 or less members) and new clubs, how many have assigned coaches/mentors, how are these clubs doing, what plans are in place to support them to achieve distinguished status this year. Please be specific in terms of people leading this process and the action dates.

How are you REDEFINING Leadership or EXCEEDING Expectations in your Division?

Making follow-ups and working with ADs as I coach them into exceeding expectations

What Strategy do have and applying in supporting all clubs to achieve Excellence?

Help them in achieving the District's goals and expectations.

Where do you see your Division as at December 2023.

At least a growth of 4 clubs,
9 of 18 clubs achieved 5 goals each

Any growth opportunities in the Division? And how can we support?

Continue to help our clubs with promoting the Open Houses.
Teach the clubs the best strategies on Sales Prospecting which includes cold calling,
follow-ups, etc

What is your membership renewal strategy for your Division?

Create a FOMO
Promote the current successes on Pathways through Division communication on a monthly
basis
Support struggling clubs by attending their meetings and encouraging them to succeed