



**DIVISION DIRECTOR'S REPORT FOR DISTRICT COUNCIL – SEPT 2023**

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<b>Division</b>	P

**Health in the Division**

	Base	Target
Member Payment	182	220
Paid Clubs	10	15
Distinguished Clubs	0	8
New Clubs	0	3
Lost Clubs	2	2

**Club Quality:** Are there any clubs that appear to be healthy from the statistics but that are at risk/unhealthy? What plans are in place to address this?  
 Do your clubs have DCP plans in place and how confident are you that they will achieve these?  
 Do clubs have healthy meeting attendance? Are clubs actively using the Toastmasters educational programme – Pathways and the legacy programme?

**Club Growth:** What new clubs have started already in your division? Which club/s do you intend on starting in you Division? Do you have a demonstration meeting date set? Once again, please be specific with dates, role players and next steps.

**Club Support:** Provide a view on the status of clubs under rescue (12 or less members) and new clubs, how many have assigned coaches/mentors, how are these clubs doing, what plans are in place to support them to achieve distinguished status this year. Please be specific in terms of people leading this process and the action dates.

**How are you REDEFINING Leadership or EXCEEDING Expectations in your Division?**

Div council team is working well albeit under lots of pressure. Team is committed and doing their best to contribute. The team believe in the vision to lift Div P to being a top division in D74 through our Div Phoenix plans.

## What Strategy do have and applying in supporting all clubs to achieve Excellence?

## Where do you see your Division as at December 2023.

We have placed significant focus on the KZN Toastmaster week and hope that the efforts of the past week results in tangible results. Indicators will be 1 to 2 new clubs; ideally in area P3 and a growth of ~20% in membership between now and the end of the year. I would like to see 3 open house events before end of Dec 2023.

## Any growth opportunities in the Division? And how can we support?

KZN Toastmaster week has yielded some early positive signs. The leads process now needs to translate into guest and retention as members while new clubs are a focus. Area P3 and P4 have opportunities for new clubs.

## What is your membership renewal strategy for your Division?

As per the KZN Toastmaster week we are looking to attract new members while we have also placed focus on high engagement levels at the clubs to show members the value of Toastmasters once again. The focus in on new members and new clubs but retaining what we have.