



Stock Custodian Annual Report for District Council – April 2024 **Serving under the District Director**

Submitted by	Lynnette Vermaak
Purpose of the Role	Local supplier of essential stock for the District

Highlights in your term of office

2023 saw sales to the value of R131 000 on 90 invoices – 40% of which were in June
2024 sales are currently a little more than the for the same period in 2023 with the same high volumes anticipated for June due to clubs accumulating their vouchers to make worthwhile purchases at the end of the TM year.

Sales of Pins and Ribbons have increased as clubs move back to inperson meetings.
The requirement for Your Leadership manuals has also picked up this year.

Costs to date relating to importation of stock have been higher this year vs the previous year.

Kirstin Bosworth was instrumental in the development of the order template currently in use, this has made placing of orders more efficient.

Milestones achieved in your term

Most orders are sent via PostNet with PUDO becoming more popular as it is less expensive. Many orders are collected

Areas for development in the role

All countries in D74 outside of South Africa face prohibitive transport costs for stock delivery and rely heavily on Cabinet members to assist to deliver stock when visiting the respective countries.

Please PUDO, expand your network!!

I have not been able to identify a way to improve stock delivery to the countries outside of South Africa and welcome any discussion and suggestions to resolve this challenge.

Overall Remarks

The CFR Voucher control system is more effective this year.

Not allowing for the carry over of vouchers into the new Toastmasters year leads to the June rush to place orders, which is an exciting challenge to manage.