



DIVISION DIRECTOR'S REPORT FOR DISTRICT COUNCIL – 10 Oct 2026

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Division	B

Health in the Division

	Base	Target
Member Payment	657	
Paid Clubs	17	17
Distinguished Clubs	0	17
New Clubs		5
Lost Clubs	1	

Club Quality: Are there any clubs that appear healthy based on the statistics but are at risk/unhealthy? What plans are in place to address this?

Yes, a club like PEP. Members are not completing levels. We are booking educational sessions and are in close contact with the VPE. PEP Holdings reviewed their sponsorship of the club and, in the last two days, decided to continue.

Do your clubs have DCP plans in place, and how confident are you that they will achieve these?

I am confident about some of the clubs, but we realise that it is an ongoing struggle to get members to commit, and we are trying to change the culture.

Do clubs have healthy meeting attendance? Are clubs actively using the Toastmasters educational programme – Pathways and the legacy programme?

Clubs do have regular meetings. But meetings do not necessarily translate into completing Pathways in all clubs. We are working with EXCOs to address this gap.

Club Growth: What new clubs have started already in your division? Which club/s do you intend to start in your division? Do you have a demonstration date set? Once again, please be specific with dates, role players and next steps.

We have leads , but nothing firmed up.

How are you REDEFINING Leadership or EXCEEDING Expectations in your Division?

The Area Directors and I aim to become visible to EXCOs and members by attending as many club meetings as possible across our division, and we are beginning to see the difference that it is making. We're already being approached for assistance and support.

What Strategy do have and applying in supporting all clubs to achieve Excellence?

Along with very active ADs, we have an active PR team supporting the clubs in achieving their objectives.

We celebrate successes (even small ones), such as completing their CSP, training excos, and handing in club officer lists on time, because although they may seem like small wins, they take a lot of time and effort.

We encourage collaboration between clubs to create healthy competition and share best practices.

We are focusing on Open houses and level completion with our club excos.

Where do you see your Division as at December 2022.

That our 6 top clubs are within close distance of Smedley.

That we are contest ready.

That we have sorted out our 4 problem clubs

That we have opened 2 new clubs

Any growth opportunities in the Division? And how can we support?

We have at least 3 prospects for new clubs:

We're starting a new club in Parktown, with a run-off of some Table View members (who are growing out of their seams), and we're looking for a venue.

A second opportunity exists in the Worcester and Paarl areas.

What is your membership renewal strategy for your Division?

That follow-up communications are sent out.

That every club meeting has a slot to remind members about renewals.

That, where necessary, people are contacted individually to encourage them to renew.

That all club EXCOs set an example by renewing and advertising that to the club.